

Shaving IT Costs and Maximizing Efficiency Through VIRTUALIZATION

AdvizeX: Providing Expert Implementation of Virtualization Technologies and Solutions

AdvizeX's VMware customers typically save 50-70% on overall IT costs by consolidating their resource pools and delivering highly available machines with VMware vSphere.

As many IT professionals know, the potential benefits of virtualization are well documented and include increased agility, improved disaster recovery capabilities, and significant cost savings due to server consolidation. Though they also realize a primary benefit of virtualization comes from the ability to consolidate multiple virtual machines onto individual servers and reduce one's total cost of ownership (TCO) of maintaining and supporting physical equipment and servers, what many do not realize is that selecting the right partner to assist with a sound, virtualization strategy is paramount in making the most of your IT budget and resources.

AdvizeX Technologies, in partnership with VMware, provides clients with not only the expertise and depth of knowledge required to implement an appropriate virtualization strategy, but also the right support and management tools to harness the full benefits of the technology.

Why Virtualization Through AdvizeX?

As a VMware Premier Partner, and member of the HP VMware Partner ONE Solution Elite program, AdvizeX offers a host of valuable benefits to your organization. Our VMware engineers hold specialized certifications in the areas of Infrastructure Virtualization, Business Continuity, and Desktop Virtualization. Our breadth of experience enables our clients to trust that AdvizeX will put the best, most appropriate virtualization strategies in place to suit their unique needs and IT requirements.

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Virtualization Key Benefits:

Achieve significant reduction in costs with the comprehensive approach to ongoing maintenance a virtualized environment provides.

Increase your business agility and ability to capitalize on opportunities quickly with the flexibility of virtualization in place.

Position your company for growth and expansion by simplifying installation integration procedures.

AdvizeX Key Benefits:

AdvizeX allows you to accelerate your virtualization implementation cost-effectively and reliably.

AdvizeX provides the support, expertise, and reliability you require to streamline your virtualized environment.

With AdvizeX as your partner you're able to maximize your IT budgets, and reallocate and reprioritize your staff's valuable time.

Close to 70% of a typical IT budget in a non-virtualized data center goes towards maintaining the existing infrastructure with little left for innovation.

AdvizeX helps organizations maximize their budgets through virtualization.

While virtualization and consolidation promise significant benefits by helping organizations realize cost savings in hardware, software, and administration—as well as in achieving greater agility and reducing energy consumption—implementing a virtualized environment can be daunting. Working with a knowledgeable partner who has experience in implementing both small-to-mid size, and large-scale production environments is key.

AdvizeX has deployed virtualized production environments across a diverse range of data centers and is well-versed in the business challenges companies face when putting in place a virtualization strategy.

How AdvizeX Shaves IT Costs and Maximizes Efficiency

AdvizeX ensures that our clients achieve the maximum benefits from our virtualization solutions—from savings in server capital costs to network switches and storage. We do so through strategic implementation of our process—a process proven to deliver optimal results.

The AdvizeX Difference: Process and Planning Lead to Profitability

Our Process:

- Perform analysis to illustrate how even low consolidation ratios can lower TCO and result in a positive return on investment (ROI).
- Analyze current resource utilization, available platforms, application needs, and risk factors to determine optimal consolidation ratios and virtualization strategy.
- AdvizeX VMware-certified engineers propose an implementation plan that maximizes the benefits of a virtualized architecture across server, desktop, storage, backup and restore (BAR), networking, and management areas.
- Plan and execute required engineering tasks and business processes.
- Measure and monitor results.

Our results demonstrate the significant benefits of virtualization including faster, more automated deployments, optimal server consolidation ratios, lower total cost of ownership, and faster recovery times.

If you're considering implementing a virtualized architecture for your IT environment, or would simply like to find out more about how virtualization could benefit your organization, contact the VMware and virtualization experts at AdvizeX and put their knowledge and experience to work for you.

Call us today at 800-220-8454. For information on related AdvizeX/VMware Virtualization live and online events please visit www.AdvizeX.com. 